

What are we looking for?

Mondi Zimele looks for the following key elements in a successful proposal:

Business viability

A solid, well thought through business concept and plan. Existing businesses looking for expansion support and funding have an advantage. Competitiveness to market is carefully considered.

Entrepreneurial viability

High potential, enthusiastic and driven entrepreneurs. Previous experience in business and a background in the proposed enterprise from the partners is an advantage.

Empowerment and job creation potential

The economic empowerment impact of the enterprise is a significant consideration with an emphasis on the skills transfer, job creation and the community development potential of the proposal.

Want more information?

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The word Zimele is derived from the African languages Zulu and Xhosa, and means "to be independent" or to "stand on one's own feet".

Who to contact?



Sipho Phakathi – Business Development Manager

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Sipho holds a BCompt degree in accounting and has many years experience in both Finance and the application of the BBBEE codes. He assists businesses in the Durban, Pietermaritzburg, Midlands and surrounding areas.



Dumisani Zikalala – Business Development Manager

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Dumisani is a BSocSci and MBA graduate and has over fifteen years experience in small business development. He assists businesses in Richards Bay, Zululand, Northern KwaZulu-Natal, Mpumalanga and surrounding areas.



Cindy Mji – Hub Fund Manager (Richards Bay)

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Cindy holds a BCom (Financial Management) degree and has experience in business operations, supply chain and forestry logistics.



Ntsiki Mthethwa – Hub Fund Manager (Piet Retief)

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Ntsiki has a National Diploma in Purchasing Management and training in various supply chain related topics. She has ten years experience in procurement and supplier development.



Sizwe Mtengu – Forestry Development Manager

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Sizwe holds a Postgraduate Diploma in Management, a B. Tech in Agricultural Management, a Diploma in Agriculture, and a Senior Certificate in Sugarcane Agriculture. He has more than ten years experience in small agribusiness development.



**Empowering Mondi's
value chain**



Transport



Forestry harvesting and siculture



Timber procurement and logistics



Industrial supplies and services

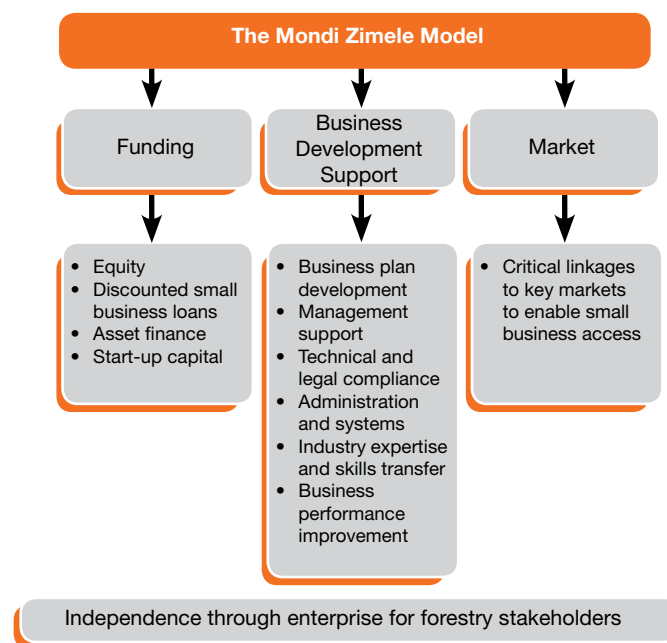
Who are we?

In 2007, Mondi South Africa established **Mondi Zimele** with the aim of accelerating and facilitating sustainable black economic empowerment in the value chains of its operations, with particular emphasis on small and medium sized businesses. **Mondi** recognises the contribution of the **SMME** sector to job creation and local economic development in South Africa.

Mondi Zimele, a 100% owned subsidiary of Mondi Limited, has four key objectives:

- Promote sustainable black economic empowerment in Mondi's forestry value chain;
- Encourage job creation and local economic development in our forestry communities;
- Facilitate the increased availability of sustainable timber by private growers, including the support and development of new emerging community forestry businesses; and
- Nurture and support forestry aligned small businesses to increase the economic and job creation potential of Mondi's land holdings.

What do we offer?



Mondi Zimele adds value through making available funding, business development support and market linkages to high potential prospects and companies within the Mondi forestry value chain and surrounding communities.

What do we fund?

Mondi Zimele has three core focus areas:

Supply Chain Business Development

Mondi Zimele has established a Supply Chain Fund for businesses operating within Mondi's value chain or operations. The maximum funding available is R5 million per deal and is available as equity, loan or asset finance. There is an emphasis on BBBEE and sustainability with direct business support to each investee.

Forestry Partners Programme

Mondi Zimele has established a Forestry Partners Programme targeting emerging land owners and community forestry enterprises in the development of their sustainable forestry businesses. The objective of the programme is to leverage the forestry technical know-how and infrastructure of Mondi in support of emerging forestry enterprises.

Community Small Business Hubs

This fund provides small business loans to viable SMME companies within Mondi's areas of operations but not necessarily within the Mondi value chain. The specific focus is on job creation and women and youth development through the establishment of small enterprises in communities around Mondi's operations.

How does it work?

Mondi Zimele consists of a team of highly qualified professionals who are able to assist prospective entrepreneurs to assess business opportunities, contribute to the finalisation of an appropriate business plan and support the implementation and development of approved investments. All proposals are submitted to an Investment Committee which considers the investment on the criteria listed below and makes final recommendations to the board.

Mondi Zimele Governance Structure

